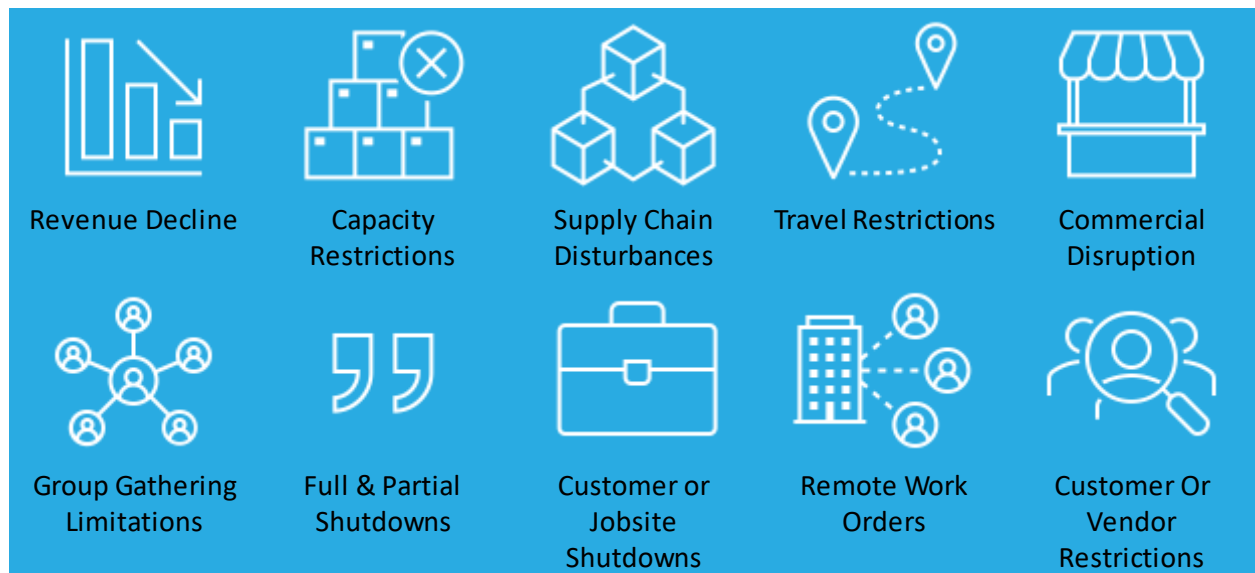


# The Nation's Largest ERTC Company

We help small businesses navigate the complex Employee Retention Tax Credit process and get the highest possible funding to restore the normalcy of their operations.

Employers with businesses financially impacted by COVID-19 are eligible for **up to \$26,000 per employee**. With guidance from experts like us, that employer could be you.

## Get Employee Retention Credit For:



The COVID-19 pandemic did not just shake the health sector. It left American businesses struggling to stay afloat and the global economy in crisis. Now, life is transitioning back to normal, and businesses have started opening their doors.

## What Is Employee Retention Tax Credit?

To assist businesses with financial recovery, the government introduced the Employee Retention Tax Credit (ERTC) program. Its goal is to help businesses that retained employees get back on track and secure their financial future during the pandemic.

Regardless of the benefits of ERTCs, the process can be very confusing, especially with the complexity of tax codes and qualifications. That's where we come in.

Our Success Is  
Based On  
**Numbers, Not  
Talk**

8115  
BUSINESSES HELPED AS  
OF AUGUST 15<sup>TH</sup>,  
2022AO

394012  
ELIGIBLE EMPLOYEES

\$1,152 million  
CASH REBATES

## We Focus, You Win

Unlike other tax credit and accounting firms, we focus exclusively on ERTCs. Our team consists of experienced Employee Retention Tax Credit specialists who will help you navigate the system and discover opportunities to help you maximize your claim.

### Our Process Involves:



Determining whether  
you fit the eligibility  
criteria



Reviewing finances and  
gross receipts for 2019,  
2020, and 2021



Drafting a compelling  
narrative that  
highlights the impact of  
COVID-19 on your  
business and executive  
summary to support  
your ERTC tax claim



Analyzing your PPP  
loans utilization to  
cover employee wages  
and accurately  
determining your  
eligibility while  
maximizing your ERTC  
claim



Preparation and filing  
of all necessary federal  
tax forms and related  
documentation



Collaborating with your  
payroll firm to gather  
documents necessary



Audit support for all  
periods



Assess viability and  
facilitate obtaining  
advance funding for  
ERTC claim

# Why Choose Us

## We are the largest ERTC Company in the United States.

**We partner with the leading CPA firms in the country.**

We focus solely on Employee Retention Tax Credits assessment, preparation, and filings of our clients. Due to our experience and enterprise-level capabilities that enable us to support thousands of direct clients, payroll firms, and CPA practices across the nation we have become the leading ERTC Company in the United States.

### Maximize Your Claim

Our teams of ERTC specialists pride themselves on understanding your business to identify the best possible ways to maximize your ERTC eligibility.

### Get IRS Support

We fully stand behind our work. We provide full audit support if any of your ERTC claims are ever challenged by the IRS.

## Funding Advances on ERTC claims are possible

The accuracy of our claims process and industry acceptance of its reliability have enabled many clients to gain access to funding advances for their ERTC claims.

Our teams of ERTC specialists pride themselves on understanding your business to identify the best possible ways to maximize your ERTC eligibility.

**Upfront Pricing, No Hidden Costs**  
Our pricing structure is transparent.  
There are never hidden costs.

## Biden encourages businesses to take advantage of the employee retention credit.

**Helping Employers – Especially Small Businesses – Rehire and Retain Workers Through the Extended and Expanded Employee Retention Credit**

To help hard-hit employers rehire and retain workers, President Biden extended and expanded the Employee Retention Credit (ERC) in the American Rescue Plan. For 2020, the ERC offered up to 50 percent of the first \$10,000 in wages, for a total of \$5,000 per employee. In 2021, the ERC offered eligible employers with 500 or fewer employees up to 70 percent of the first \$10,000 in wages for quarters 1, 2, and 3 for a total of \$21,000 per employee. In other words, this refundable credit will cover up to \$26,000 for each employee.



U.S. Small Business  
Administration

### **You Qualify if Your Company...**

- a. Was negatively impacted by Covid
- b. Was limited in commerce, travel, or group meetings during Covid
- c. Received PPP funding
- d. Developed, designed, or improved any product, process, or formula
- e. Implemented any new technology solutions
- f. Engaged in any research or experimentation regardless of outcome

# Qualification

## Discover If You Qualify

As a leading ERTC company, we fully understand everything needed to obtain ERTC Advance funding. Your business has to meet specific qualification requirements. However, there is much more to interpreting each eligibility criteria than what meets the eye.

Leveraging our expertise and experience dealing with ERTC, our team will work with you to maximize your eligible claim. To be eligible for the 2020 and 2021 ERTC, a business or tax-exempt entity can stake its claim if:

**You experienced a revenue decline of at least 20% in Q4 2020 in comparison to Q4 of 2019 allowing businesses to possibly qualify for Q1 2021.** This is through a safe harbor provision that few advisors understand, and it means that many businesses are qualifying for \$7,000 per employee in Q1 2021.

**Your business experienced a revenue decline of at least 20% in Q1, Q2, and/or Q3 of 2021** when compared to the same quarter in 2019.

**Your business was subject to a local, state, or federal government order which in some manner impaired the ability to conduct commerce as usual.** You experienced a revenue decline in 2020 of 50% or more when compared to the same quarter in 2019.

## STARTUPS are **not left behind**

As a measure to make the ERTC more inclusive, the ERTC program eligibility criteria were expanded to accommodate Startups:

⇒ Startups established after February 15th, 2020

⇒ Gross yearly revenue cannot exceed \$1 million

**Meeting these criteria will enable Startups to qualify for up to \$7,000 per employee, to a maximum rebate of \$50,000 in Quarter 3 2021, and Quarter 4 of 2021.**



## **Don't Let Misconceptions Hold You Back From Claiming Your ERTC Credit.**

The ERTC tax incentive is heavily underutilized due to misconceptions surrounding eligibility. Take a look at some of the most common ERTC misconceptions.

### **We had no revenue decline**

Revenue is one of many factors that determine whether you qualify for ERTC. In fact, companies without a considerable revenue decline can still qualify for the employee retention tax credit.

### **Our business is not essential**

Your business does not have to be deemed essential to qualify for employee retention tax credit.

### **We have received a Paycheck Protection Program loan before**

Companies that have received one or both PPP fundings are eligible for the employee retention tax credit.

### **We never shut down our business**

The ERTC tax incentive has several provisions that make it possible for employers who were not forced to completely shut down their business to qualify for the ERTC. Businesses that were forced to partially shut down their business can make a claim. Additionally, those businesses without a government mandate to shut down or partially shut down their business can still qualify through revenue decline.

### **Our revenue went up after a shift in the market**

Although your revenue increased for the year, many companies experienced declines in one or more quarters in 2020 and/or 2021 when compared to 2019. These short-term revenue declines allow you to qualify even with increased annual revenues.

### **It's too late to apply for the ERTC**

If eligible, employers can claim the ERTC for qualified wages paid in 2020, as well as Q1, Q2, and Q3 of 2021.

## Tell Us About Your Business

Let us help you claim your Employee Retention Credit so you can secure your business' financial future. Our online calculator will help to determine your eligibility for the ERTC credits and estimate the refund that you should expect.

The statute of limitations for the 2020 ERTC does not close until April 15, 2024.

The statute of limitations for the 2021 ERTCs does not close until April 15, 2025.

## Testimonials

Our restaurant had a phenomenal experience working with the team at ERTC.com. In less than 3 weeks, we discovered we were eligible for over \$400k in tax credits! I still can't believe this is real!

Bob K., BBQ Restaurant, Missouri

I had previously heard about the Employee Retention Tax Credit but was skeptical of what seemed too good to be true. I was referred by a church member who assured me of their reputability. It took less than a month to find out that our church was eligible for a mid-six figure tax credit! I am so appreciative of the support provided by the team at ERTC.com and the excellent communication throughout the process.

C. E., Church Financial Manager, Virginia

I admit we had no idea about the Employee Retention Tax Credit before speaking to Traci at ERTC.com. In just over 6 weeks, we learned that we qualified for \$773k in total rebates!

Michael L., Multi-location Retail Franchisee, Georgia

Our transportation company qualified for over \$500k in total ERTC credits. ERTC.com went the extra mile for us – patiently answering our questions. I really appreciate our account manager Lehman who guided us through each step of the process.

Betsy W., Transportation Company CFO, California

## Got Questions?

Please take a look at the answers to our frequently asked questions on ERTCs at a glance.

### I thought the ERTC tax credit was only available in 2020?

The American Rescue Plan extended the ERTC to the end of 2021 (now ending September 30, 2021, with the passing of the Infrastructure Investment and Jobs Act). For 2021, eligible employers can get a credit equal to 70 percent of qualifying wages per quarter. The maximum credit per quarter is \$7,000 per employee.

### Can I receive ERTC funds for Q4 2021?

No.....but hope is not lost. There is a movement by politicians to include Q4 2021 but currently, wages paid after September 30, 2021, are no longer considered eligible wages for ERTC purposes.

### How much will I get from claiming the ERTC tax incentive?

Your company may be eligible for up to \$26,000 per employee.

If you are making an ERTC claim for the year 2020, you can receive 50% of the qualified wages of your full-time workers quarterly. Total wages considered are capped in 2020 at \$10,000 per employee. Therefore, the highest credit you will receive per employee is \$5,000.

For the year 2021, you can receive 70% of the qualified wages of your full-time workers quarterly for Quarter 1, Quarter 2, and Quarter 3. Total wages considered are capped in 2021 at \$10,000 per employee per quarter. The maximum possible credit you can receive for each employee is \$7,000 per quarter, amounting to \$21,000 per employee for the year's first three quarters.

### What is employee retention tax credit qualified wages?

According to the ERTC, qualified wages are the wages, and compensation employers pay to their employees during the specified time frame. Therefore, to be eligible for an employee retention tax claim, your employees should have



received qualified wages throughout the calendar year. If your company provided employee health insurance, that is included with the qualified wages.

## How long will it take for me to receive my employee retention tax credit?

That depends on the IRS backlog, and at present, the minimum expected wait time to receive your ERTC credit disbursement from the IRS is 9 months. Please note that due to the complexity of our processes and the critical nature to ensure absolute accuracy it will take approximately 3-6 weeks to complete your ERTC filing.

## Do I have to pay back the employee retention credit I receive?

No. The employee retention tax credit is not a loan. Therefore, you do not have to pay it back.

## Am I still eligible for the ERTC if I applied for an additional tax credit or received a loan?

Yes, you will be eligible. As of December 2020, the Consolidated Appropriations Act (CAA) made a provision that allows businesses that took out PPP loans to qualify. However, your number of qualified wages depends on your PPP loan forgiveness application.

## How will my ERTC be calculated if I provide my employees with health insurance?

If you provided your employee with \$10,000 for the first quarter of 2021 in addition to \$500 for health insurance. In that scenario, your ERTC will be 70% of the sum of the qualified wages and health insurance. Therefore, the total amount would be \$7,350.